



from **soup to nuts,**
we've got you covered

NETVERSANT

is a

National Prestige BusinessPartner
for CommScope's

SYSTIMAX® Structured Connectivity Solutions (SCS)
to certify installations in all 50 states.

NetVersant introduces a one-of-a-kind customer opportunity with SYSTIMAX® Structured Connectivity Solutions (SCS)!

NetVersant is the nation's only **National Prestige BusinessPartner for SYSTIMAX SCS** authorized to certify installations in all 50 states. This uniquely positions NetVersant to offer one point of contact for custom SYSTIMAX SCS turnkey network solutions in the markets you serve.

From planning and design, to installation and implementation, to certification and ongoing operational integrity, NetVersant provides innovative solutions that incorporate SYSTIMAX SCS and operate at maximum efficiency and reliability.

NETVERSANT... LEADING THE INDUSTRY WITH SYSTIMAX SCS

As the leading national provider of comprehensive and integrated network infrastructure solutions, NetVersant offers a complete range of voice, video and data communications services:

- **IT Network Infrastructure**
- **Electronic Security Systems**
- **Wireless Networks**
- **Telephony/Unified Communications**

Bandwidth, the currency of the new millennium, has changed the way companies compete and succeed. NetVersant draws upon SYSTIMAX SCS for a single mixed-media network that handles all information traffic — voice, data, video, e-business applications, complex building management systems — on an integrated cabling infrastructure of copper, fiber or both.

NetVersant has a proven track record of utilizing SYSTIMAX SCS to design the complex infrastructure companies need to operate efficiently and effectively. NetVersant draws upon industry-leading technology to equip businesses to compete in a rapidly evolving world of:

- **instant e-commerce**
- **complex security firewalls**
- **wireless Internet**
- **holographic imaging**
- **quantum encryption**
- **real-time global conferencing**

SYSTIMAX SOLUTIONS THAT SOAR

SYSTIMAX Solutions is uniquely qualified to provide a comprehensive set of cabling solutions that support the growth of the network in any company's business model. Since the introduction of SYSTIMAX SCS in 1985, the solution's cabling has been installed at an astonishing average rate of 1,000 miles per day. Importantly, NetVersant today installs the largest number of SYSTIMAX Solutions in the United States.

SYSTIMAX GigaSPEED® Solutions soar beyond Category 6 specifications with no performance compromises. **The SYSTIMAX**

GigaSPEED X10D Solution is the first full UTP solution that fully complies with the latest IEEE 802.3an task force guidelines for 10GBASE-T, representing a next-generation total solution for both bandwidth and more demanding applications. Bringing leading-edge capabilities to the FTP cabling market, **SYSTIMAX GigaSPEED X10D FTP**

Solution complies fully with the new upcoming Class EA cabling channel specifications and Category 6A cabling channel specifications. Importantly, both solutions support the emerging 10 Gb/s Ethernet requirements. The **GigaSPEED XL Solution** exceeds Category 6/Class E standards in any channel up to 100m with six or fewer connectors, offering higher, more reliable performance than any other commercially available UTP solution.

The SYTIMAX PowerSUM Solution provides a robust cabling system, exceeding the current ratified and proposed standards in TIA and ISO for Category 5e cabling systems and providing stable and continual performance up to 155.5 MHz. The PowerSUM Solution delivers gigabit speeds with a PSNEXT performance margin of 5.5db and exceeds the most stringent standards for bandwidth, loss and reliability testing.

The SYSTIMAX LazrSPEED® Solution boosts performance to a blistering 10 Gb/s while reducing total system costs by eliminating expensive opto-electronics. This breakthrough fiber optic solution, which supports legacy applications, is the world's first multimode fiber optic solution to support 10 Gb/s serial transmission at 850 nanometers at distances greater than 300 meters — more than enough to connect in-building backbones.

SYSTIMAX SCS

GigaSPEED®
copper solutions


PowerSUM
copper solutions

LazrSPEED®
fiber solutions

TeraSpeed®
fiber solutions

OptiSPEED®
fiber solutions

iPatch™
patching systems



TeraSPEED, a zero water peak singlemode (ZWP-SM) fiber, is designed to cost-effectively future-proof enterprise and metro campus backbones for next generation equipment. TeraSPEED Fiber delivers a cost-effective upgrade path allowing up to 16 channels of CWDM (Coarse Wave Division Multiplexing), the lowest-cost option to pack more channels on a single fiber, and up to 400 channels of DWDM (Dense Wave Division Multiplexing).

The SYSTIMAX OptiSPEED® Solution provides certified gigabit performance with six LC connections for transmission distances up to 300 meters using 1000BASE-SX with multimode fiber, up to 600 meters using 1000BASE-LX on multimode fiber and up to 5,000 meters using 1000BASE-LX on singlemode fiber. The 200MHz/km multimode fibers provide 25% more bandwidth than industry-standard 160MHz/km fibers.

Cabling Manager (CM) is a superior complement to SYSTIMAX SCS hardware lineup. Designed to help manage the physical layer of a telecommunications network, SYSTIMAX CM software reduces costs and time associated with moves, adds and changes, assists in quick recovery from network problems and optimizes the use of network resources.

Video Adapter Solutions add full video capability to networks. These video components, coupled with the industry-leading throughput performance of the GigaSPEED XL Solution, reduce bit error rates (BER) to near zero to deliver video transmissions with astonishing resolution and clarity.

SYSTIMAX SCS: THE SMART CHOICE

NetVersant utilizes cutting-edge SYSTIMAX SCS to design solutions that yield immediate benefits in any office space, from lower operating costs to simpler maintenance and greater management flexibility. For both single- and multi-location customers, these solutions represent a smart choice — engineered for maximum quality, reliability, investment protection and warrantied to surpass performance standards for 20 years.

- **Single Network.** SYSTIMAX SCS is a single mixed-media network that handles all information traffic on an integrated cabling infrastructure of copper, fiber or both.
- **Simpler Maintenance.** Moves, adds and changes that once took days or weeks to complete can now be executed in hours, even in minutes.
- **Operating Efficiencies.** A smart connectivity solution can pay for itself many times over its lifetime. Solutions can be enhanced and upgraded as new technologies evolve, allowing customers to keep pace with the new technologies and ensuring a competitive advantage.

KEY BENEFITS FOR MULTIPLE LOCATION CUSTOMERS

Market leaders naturally attract each other, which makes the NetVersant/SYSTIMAX SCS alliance a strong and formidable partnership. Together, NetVersant, the premier company in the network infrastructure industry, and SYSTIMAX SCS, the industry-leading structured connectivity solutions provider that designs, engineers, manufactures and warrants its entire range of end-to-end solutions, offer tremendous benefits to multiple-location customers.

- **Single Point of Contact.** One person oversees your project from inception through completion... and beyond. There's no red tape and no management layers to cut through. You're only one phone call away from prompt, hassle-free professional assistance.
- **Quality Assurance.** NetVersant installs, tests and certifies every solution to ensure its operation at designed capabilities. The end result of our quality assurance process is optimal performance, peak efficiency and 100% reliability of your mission-critical systems.
- **Branded Services.** Every project combines industry-leading SYSTIMAX Solutions with NetVersant's complete spectrum of branded services that are executed by technicians trained and certified to a common platform and superior standards.
- **Customer Responsiveness.** With locations across the country and an experienced team of highly trained professionals, NetVersant has extensive resources to respond to your needs, whether immediate or scheduled.
- **Centralization.** The central design, focus, procurement and management of your customized solution is centralized, efficient and effective.
- **Ease of Doing Business.** The collective benefits of blanket coverage across the United States, coupled with NetVersant's extensive technical capabilities and access to cutting-edge solutions, result in an unmatched ease of doing business for your company.

NETVERSANT'S STREAMLINED PROCESS MEANS SAVINGS FOR YOU

NetVersant's streamlined approach reduces the number of people on the customer side involved in making decisions and managing vendor relations, resulting in time and cost efficiencies. And with more central decision making, your company eliminates duplications of effort.

We also streamline our internal processes. While you deal with one contact person on a day-to-day basis, a wide range of behind-the-scenes value-added services are provided by NetVersant's knowledgeable technical and support teams.

- **Asset Records Maintenance.** As your network evolves, NetVersant updates your asset records.
- **One Invoice.** A single invoice for multiple-location solutions cuts down on paper shuffling while providing service details in an understandable format.
- **Design and Engineering.** NetVersant can verify your existing design and also handle the design and engineering process in its entirety.
- **Warranty Management.** NetVersant manages and ensures product warranties to protect your company's investment.

WHY NETVERSANT IS THE ONLY NATIONAL PRESTIGE BUSINESSPARTNER AUTHORIZED IN ALL 50 STATES

NetVersant is proud to be the first and only National Prestige BusinessPartner of SYSTIMAX SCS in all 50 states... and with good reason. NetVersant has a proven track record for exceeding the high standards set by SYSTIMAX SCS to warranty our installations:

- **a national footprint**
- **capable sales force**
- **superior technical support**
- **customer interface**
- **standardization**
- **a commitment to training**
- **financial strength/creditworthiness**



CERTIFICATIONS AND CREDENTIALS

NetVersant's commitment to excellence in meeting the industry standard is reflected in our adherence to BICSI standards and extensive manufacturer and supplier credentials and certifications. Importantly, our professional technicians benefit from our cosponsored training programs and NetVersant's commitment to providing our customers with the largest collection of BICSI RCDD and RCDD/LAN Specialists in the United States.

NETVERSANT NATIONAL TRAINING CENTERS

NetVersant is progressing toward an even higher standard with our goal to create a NetVersant Network Certification that becomes the industry standard. To accomplish this goal, we are committed to employing the best technicians in the marketplace and furthering their development at our NetVersant Certified Training Centers. Our curriculum, which includes innovative hands-on training, is instrumental in driving NetVersant's growth as we offer solutions that are designed, tested, installed and maintained by the most knowledgeable workforce in the industry.

NetVersant offers the key factors on your decision-making checklist:

- ✓ greater control
- ✓ efficiency
- ✓ reliability
- ✓ accuracy
- ✓ simplicity
- ✓ consistency
- ✓ uniformity
- ✓ national coverage
- ✓ industry-leading products

DON'T DELAY, CALL TODAY!

We invite you to put the NetVersant/SYSTIMAX SCS advantage working for your success. To learn more about NetVersant's National Prestige BusinessPartner status for SYSTIMAX® SCS, geographic footprint and total outsourcing model, contact NetVersant today or visit our web site at www.netversant.com.



network solutions
for an
e-world

Allow Me to Be of Service!

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